**Abhishek Tyagi**

**Mobile:** 9671649288**~ E-mail:** anura3061@gmail.com

**BD EXECUTIVE**

Comprehensive problem solving abilities and willingness to learn .Ability to cope up with new challenges with time bond and team facilitator good verbal and written communication skills, Positive Attitude, Hard working

Personal Information

|  |  |
| --- | --- |
| **Date of Birth** | 30 NOVEMBER 1993 |
| **Gender** | MALE |
| **Nationality** | INDIA |
| **Works Authority** | Having valid passport |

Professional & Educational Details

|  |  |
| --- | --- |
| **Work Experience** | 2.6 years |
| **Skills** | SALES & MARKETING ,SOLAR PROJECTS ,BUILDING CUSTOMER RELATIONSHIP, NETMETRING |
| **Industry** | Renewable energy, Power & Energy, Oil & Gas, Wind, Industrial Automation |
| **Roles** | BD EXECUTIVE |
| **Current Employer** | BLUEBIRD SOLAR PVT. LTD |
| **Previous Employer** | SUNKALP ENERGY |
| **Highest Degree Held** | ELECTRICAL ENGINEERING |

**CURRENT EMPLOYMENT:** BLUEBIRD SOLAR PVT LTD.(BLUEBIRD GROUP)

(AUG-2018—PRESENT)

BLUEBIRD SOLAR PRIVATE LIMITED IS SOLAR PLANT (EPC) INSTALLATION COMPANIES & MODULES MANUFACTURING COMPANY. THE MAIN OBJECTIVE OF THE COMPANY IS TO INSTALLED A SOLAR POWER PLANT IN GROUND MOUNTED & ROOFTOP PLANTS.

**PROFILE**: BD EXECUTIVE

JOB RESPONSIBILITY:

1.MANAGE ALL SOLAR EXHIBITION & EXPO

2. IDENTIFYING NEW CUSTOMERS AND SELLING THROUGH STRATEGIC PARTNERS.

3.COMMUNICATING AND PRESENTING THE SOLAR TO ALL EXECUTIVE LEVEL.

4. MAILING AND CALLING ALL THE COMPANIES, SCHOOLS TO INCREASE SOLAR AWARENESS.

5.NEGOTIATED PRICES, TERMS OF SALES AND SERVICES.

* **TENURE SINCE MAY 2017-AUG 2018**: SUNKALP ENERGY (A UNIT OF BD KHANNA ESTATE PVT LTD )

(APRIL-2017 TO PRESENT)

SUNKALP ENERGY PRIVATE LIMITED IS SOLAR PLANT (EPC) INSTALLATION COMPANIES. THE MAIN OBJECTIVE OF THE COMPANY IS TO INSTALLED A SOLAR POWER PLANTIN GROUND MOUNTED & ROOFTOP PLANTS.

**PROFILE**: PROJECT INCHARGE

JOB RESPONSIBILITY:

1. COORDINATION OF INSTALLATION SCHEDULES; MANEGAMENT OF STAFFING TO ENSURE ON TIME COMPLETION
2. EXPERIENCE OF SALES ENGINEER JOB IN INDUSTRY
3. PROJECT COMMISSIONING & O&M

4. LEADING O&M TEAM

5. DEALING WITH ALL GOVT. officers for Netmetring and Site Servey & CEIG Inspection.

6. PROVIDING SUBSIDY IN HARYANA , UP & DELHI

7. MANAGE ALL SOLAR EXHIBITION & EXPO IN INDIA

8. MAINTAINING RECORDS AND DATABASE

9. SELECTION OF I&C VENDORS& ABILITY TO DEAL WITH VENDOR SMOOTHLY.

10 Conducted site visits to record building measurements and solar trajectory.

11. Leading and controlling Foremen, skilled labor and work crews engaged in all activities.

12.Supervision of installation of underground Cabling.

13. Supervision of installation of Earthing Protection System.

14. Engineering support during construction, system commissioning

15. Dealing with customer complaints

16. Preparing reports FOR PROJECTS, DISCOM & ELECTRICAL INSPECTION

* + **TENURE SINCE JULY 2016-APRIL-2017**

COMPANY – A.K Construction(EPC COMPANY IN POWER PLANT & SOLAR PLANT)

LOCATION – PANIPAT(HARYANA)

DESIGNATION – TRAINEE ENGINEER

* + - JOB RESPONSIBILITY:

1. Solar plant Project commissioning
2. Overall execution of the project activities on site
3. Working in solar power plant upto(20 Mw) with sterling & Wilson company.
4. Take charge on material supply.
5. Supervision of installation of Earthing Protection System.
6. Engineering support during construction, system commissioning
7. Dealing with customer complaints
8. Preparing reports FOR Projects, Discom & Electrical Inspection

**EDUCATION DETAILS**:

* ENGINEERING: ( Electrical Engineering )in 2016 from HSBTE (Haryana State Board Of Technical Education )
* INTRERMEDIATE: Passed 12th (PCM) in 2013 from D.r M.k.k Arya Model School, Panipat,(Haryaya)
* HIGH SCHOOL: Passed 10th (PCM) in 2011 from D.r M.k.k Arya Model School, Panipat,(Haryana)

**TECHNICAL CERTIFICATION:**

* Panasonic “AUTOMATION” certification,delhi
* Certification in industrial automation from cetpa, Noida

**INDUSTRIAL TRAINING**:

* 4 Weeks Summer Training done at PTPS (HPGCL), PANIPAT(10 MW Solar Power Plant)

**KEY LEARNINGS**:

* To observe the work responsibilities of company.
* To work alongwith the Probationary Officer.
* Coordinating with the teams.

**COMPUTER PROFICIENCY:**

* Well-versed with MS-Office 2003,2007
* Well versed with concept of MS Word, Excel, PDF, PPT, Adobe Photoshop, and good knowledge ofdocument convert in different formats

**STRENGTH:**

* Positive attitude and analytical ability
* Decision making power
* Time management skills
* Logical problems solving ability

**PERSONAL DOSSIER:**

* NAME : Abhishek Tyagi
* Father’s Name : Mr. Sunil Tyagi
* Date Of Birth : 30/11/1994
* Gender : Male
* Marital Status : Single
* Language Known : Hindi & English
* Current location : Gurgaon(India)

I hereby declare that above particular and credentials and true to the best of my knowledge & brief

Date : Signature

Abhishek Tyagi